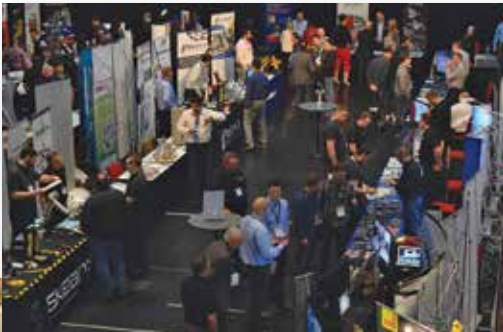


**SHOWCASE PRODUCTS AND SERVICES  
CONNECT WITH BUYERS  
GROW YOUR BUSINESS**

**METALWORKING**  
MANUFACTURING  
& PRODUCTION  
**EXPO**



**April 2, 2020**

**TRADEX**  
Abbotsford, BC

**May 27, 2020**

**Victoria Inn Hotel & Convention  
Centre**  
Winnipeg, MB

**October 29, 2020**

**Infinity Convention Centre**  
Ottawa, ON

**EXHIBITOR INFORMATION KIT & CONTRACT**

BROUGHT TO YOU BY

CANADIAN  
**Fabricating  
& Welding**

CANADIAN  
**METALWORKING**

[www.mmpshow.com](http://www.mmpshow.com)



## 2020 EXHIBITOR INFORMATION

Employing a highly efficient table-top format, the Metalworking Manufacturing & Production Expo is a cost effective, tightly focused forum, targeted to the manufacturing & production audience.

### Audience Demographics

The Metalworking Manufacturing & Production Expo attracts regional buyers and influencers including manufacturers, job shops, tool rooms and toll-die moldmaking. Visitors represent the automotive, aerospace, energy and resources, medical, transportation industries and more.

### Benefits of Exhibiting

1. Meet face-to-face with qualified buyers—both existing and prospective customers—all in one place.
2. Promote your products to an engaged audience.
3. Easy to set up; easy to take down.
4. Approachable, friendly atmosphere.
5. Convenient location and hours.
6. Listing on the show web site.
7. Extensive pre-show marketing including FREE admission invitations sent to over 30,000 local professionals.
8. FREE Parking, encouraging attendance.

### Exhibit Space:

- Approximately five feet (5') by eight feet (8') space.
- Draped/skirted table eight feet (8') by two feet (2'), plus two chairs.
- Materials are displayed on top of table only.
- Pop up banners and signage allowed behind table.

Maximum height, eight feet (8') and maximum width, eight feet (8'). Show management reserves the right to restrict signage for safety reasons. Due to limited space on the show floor, booth backdrops that exceeding 8 ft width will not be allowed. Equipment or machinery requires show management approval.

### Exhibit Pricing:

- Single City/Table \$1,395
- Two Cities/Tables \$1,295 each
- Three Cities/Tables \$1,095 each
- Add a Second Table at any Location \$795

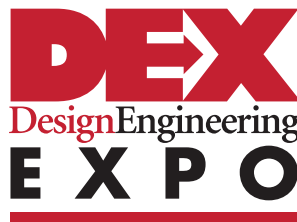
Additional tables purchased in multi cities qualify for the reduced rate however this must be selected at the time of the initial booking.

Payment is required with this application to confirm your space in the show. Applicable taxes are extra.

## ENHANCE YOUR PARTICIPATION WITH SPONSORSHIP

Limited sponsorship packages are available.

## THE POWER OF ONE:



MMP and DEX co-locate to bring together more technology AND more attendees at one convenient venue.

### To discuss exhibitor & sponsor options, contact:

Rob Swan – Show Manager  
Canadian Fabricating & Welding  
rswan@canadianfabweld.com  
416-846-2514

Kathleen Fitzgerald  
Canadian Metalworking  
kfitzgerald@canadianmetalworking.com  
647-977-3329

# 2020 Exhibit Space Application Form



## Contact Information:

Company Name: (as you would like to be listed) \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ Prov./State: \_\_\_\_\_ Postal/Zip Code: \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_  
Email (REQUIRED): \_\_\_\_\_ Website Address: \_\_\_\_\_  
Onsite Contact: (who will attend the event) Name: \_\_\_\_\_  
Title: \_\_\_\_\_ Phone: \_\_\_\_\_ Email \_\_\_\_\_

## Billing Contact:

(Person to whom the invoice is to be mailed) Same as above   
Company Name: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ Prov./State: \_\_\_\_\_ Postal/Zip Code: \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_ Email: \_\_\_\_\_

## Preferences:

I understand that my email will be shared with vendors and suppliers for communications related to the tradeshow.  
Competitors we do not want to be located next to: \_\_\_\_\_  
We plan to exhibit the following products: \_\_\_\_\_

*Note: the only guarantee of exhibit space is official confirmation which will be sent upon receipt of full payment. Prior to the show date you will receive exhibitor instructions.*

I agree to provide a certificate of insurance for liability  I need to purchase insurance coverage

## Contact Information:

This application shall upon written acceptance by MMP, the Show Managers, confirm the applicant's commitment to exhibit at TRADEX on April 2, 2020, and/or the Victoria Inn Hotel & Convention Centre on May 27, 2020, and/or the Infinity Convention Centre on October 29, 2020. Furthermore, upon acceptance of this contract, the rules and regulations that follow and the rules and regulations issue as part of the Exhibitor's Information Kit become binding upon both parties to the agreement.

### SPACE ASSIGNMENT

Management reserves the right to make final space assignment after the acceptance of the application, should it be necessary in the best interest of the Exhibition.

### PAYMENT

Applications for space must be accompanied by full payment per table booked. Full payment must be made immediately in order to secure space in the show. Exhibitors failing to pay by due date forfeit their right to exhibit and lose their deposit.

### CANCELLATION

In the event that an Exhibitor cancels in writing from the show, the following conditions shall apply:

- Cancellation prior to Winnipeg, Abbotsford and Ottawa - March 1, 2020 the Exhibitor will forfeit a deposit fee of \$500 per show.
- Cancellation on or after Winnipeg, Abbotsford and Ottawa - March 1, 2020 the Exhibitor will forfeit the entire space cost.
- Show Management reserves the right to cancel space should payment not be received from the Exhibitor within prescribed time limits.
- If the Show Management is prevented from holding the Show or cannot

permit an Exhibitor to occupy the Exhibitors rented space due to circumstances beyond management's control including, but not limited to, strike, fire, health related issues, civil disobedience, inclement weather, lockout, bankruptcy, Acts of God, facility unavailability for whatsoever cause: Show Management will refund to the exhibitor the amount of rental paid by him, less a proportionate share in relation to the other exhibition space, of the total Show expenses incurred by Show Management to that date, and Show Management shall have no further liability to the Exhibitor. NOTE: All cancellations must be made in writing and will take effect upon date of receipt at the Show Manager's offices.

### ADMINISTRATIVE FEES

Any exhibit fees paid that are charged back or where the financial transaction is cancelled by the bank or credit card will be subject to a minimum administrative fee of \$50CAD or the cost of the chargeback, whichever fee is greater. Wire transfers only if all associated wire transfer fees are accepted by the sender. Should transfer fees be billed back, the exhibitor will be billed a \$50CAD administrative fee, plus the cost of the transfer.

### LOSS OR DAMAGE

Exhibitor will be liable for and will indemnify and hold harmless management from any loss or damages whatsoever occurring to or suffered by any person or company including, without limiting the generality of the foregoing, Exhibitor, other Exhibitors, management contractors, the owner of the building and their respective agents, servants, and employees and members of the public attending the show either (a) on the said space or (b) elsewhere during show set-up, take down or during actual show hours or anytime on the premises. Neither the facility owners nor the Show Management will be responsible for loss or damage to persons' exhibits or decorations by fire, accident, theft, or any other

cause while in the exhibition buildings or during transport to a show, between shows or returning from a show.

### INSURANCE/COMPLIANCE

Exhibitor is required to submit certificate of insurance prior to show naming FMA Communications Canada as additional insured. The Exhibitor assumes all responsibility for compliance with all pertinent ordinances, regulations and codes of duly authorized local, Provincial and Federal governing bodies concerning fire, safety, health together with the rules and regulations of the operators and/or owners of the property wherein the Show is held.

### USE OF EXHIBIT SPACE

Exhibitors shall reflect their company's highest standard of professionalism while maintaining the table during the Show hours. The booth must be maintained by at least one company representative at all times during the Show's operation. All demonstrations and exhibits must be confined to the contracted space. In keeping with the philosophy of holding costs to a minimum, the regulation limiting exhibits to a maximum height of eight feet (8') will be enforced. Booth-type exhibits will not be allowed. Booth takedown may not occur until the announced show closing.

### SHOW MANAGEMENT

All inquiries pertaining to the Show should be directed to: FMA Communications Canada, Inc.  
PO Box 15056 Station A, Toronto, ON, M5W 1C1  
Tel: 416.846.2514  
Email: rswan@canadianweldfab.com

**Please reserve exhibit space at the Metalworking Manufacturing & Production Expo.  
We have read and agree to abide by the show rules and regulations, terms and conditions as printed.**

Name of Authorized Representative (please print) \_\_\_\_\_ Title: \_\_\_\_\_  
Signature \_\_\_\_\_ Date: \_\_\_\_\_

# Metalworking Manufacturing & Production Expo

## 2020 Billing Form & Rates



### 2020 RATES

ITEM	Cost	April 2, 2020 TRADEX Abbotsford, BC	May 27, 2020 Victoria Inn & Convention Centre Winnipeg, MB	Oct 29, 2020 Infinity Convention Centre Ottawa, ON
SINGLE CITY/TABLE	\$1,395	\$	\$	\$
TWO CITIES/TABLES	\$1,295	\$	\$	\$
THREE CITIES/TABLES	\$1,095	\$	\$	\$
120V ELECTRICAL CONNECTION	\$95	\$	\$	\$
ADD SECOND TABLE TO ANY LOCATION	\$795	\$	\$	\$
SUBTOTAL		\$	\$	\$
	GST 5%	\$	\$	NA
	HST 13%	NA	NA	\$
<b>TOTAL</b>		<b>\$</b>	<b>\$</b>	<b>\$</b>
<b>Combined Total</b>				<b>\$</b>

**FULL PAYMENT IS REQUIRED WITH THIS APPLICATION TO RESERVE YOUR SPACE IN THE SHOW**  
Applicable taxes extra.

### INTERNAL USE ONLY

DATE:

SALES REP:

### PAYMENT OPTIONS

**This is to authorize charge to my**

VISA  MASTERCARD

Date: \_\_\_\_\_ Amount: \_\_\_\_\_

Company Name: \_\_\_\_\_

Cardholders Name: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ \*CVV No: \_\_\_\_\_

Signature: \_\_\_\_\_

Email Address: \_\_\_\_\_

Phone: \_\_\_\_\_

\*CVV number required for credit card payment

Billing Address as appears on credit card:

Address: \_\_\_\_\_

City: \_\_\_\_\_ Prov./State \_\_\_\_\_

Postal/Zip Code \_\_\_\_\_

Invoice  cheque enclosed

Cheque payable to: FMA Communications Canada, Inc.  
PO Box 15056 Station A, Toronto, ON, M5W 1C1

#### Merchant Name:

Credit card statement will show the merchant name as FMA Communications Canada, Inc.

#### Payment:

Full payment is due immediately

#### Credit Card Chargeback:

Any exhibit fees paid that are charged back or where the financial transaction is cancelled by the bank or credit card will be subject to a minimum administrative fee of \$50CAD.

#### Wire Transfer:

Wire transfers are accepted only if all associated wire transfer fees are accepted by the sender.

Should transfer fees be billed to back, the exhibitor will be billed a \$50CAD administrative fee and the cost of the transfer.



Canadian Metalworking/Canadian Fabricating & Welding  
PO Box 15056 Station A  
Toronto, ON, M5W 1C1  
Tel: 416.846.2514  
www.mmpshow.com